

CONFIDENTIAL

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March 9, 1965



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Gentlemen:

Our original assessment of your request for proposal # **RD-10-65** led us to feel that existing 3M technology might permit an almost immediate solution to your requirement. Accordingly, several preliminary laboratory samples were prepared for evaluation.

Measurements made on these samples reveal that they fall short of the desired performance. They do, however, appear significantly better than present commercial materials. While we feel that refinements in this basic construction may improve performance somewhat, we now doubt that it can reach the levels you specify.

It appears that a comprehensive development program employing a completely different concept will be essential to achieve your objectives. Unfortunately, the 3M laboratory best qualified is already too heavily obligated to undertake such a program at the present time. We regret that due to these circumstances a proposal will not be submitted. However, should you find it necessary to compromise your performance requirements or desire an interim improvement over present constructions, we will be pleased to consider the role of a commercial supplier.

We appreciate your consideration of 3M on this procurement and hope that you will continue to do so on any others related to our range of capabilities.



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Manager
Contract Research Liaison

OEC:dt

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